

MINUTES

December 20, 2012

UCDC BOARD MEMBERS

Ronald Marquette.
Chair

Anthony Campagiorni
Vice Chair

Ward Todd
Secretary

James Quigley
Treasurer

Terry L. Bernardo

Donald P. Christian

Shayne Gallo

Daniel Hauspurg

Michael Hein

Donald C. Katt

David O'Halloran

Joshua Ratner

Nancy E. K. Schaef

John Valk, Jr.

A regular meeting of the Board of Directors of the Ulster County Development Corporation was held at 11:00 a.m. on Thursday, December 20, 2012, Barone Room, Wiltwyck Golf Club, Steward Lane, Kingston, NY.

The following members were present:

March Gallagher

Representing Michael Hein

Michael Hein

James Maloney

Representing Terry Bernardo

Ronald Marquette, Chair

Joshua Ratner

Nancy Schaef

Gregg Swanzey

Representing Shayne Gallo

Ward Todd, Secretary

The following members were absent:

Anthony Campagiorni, Vice Chair

Donald P. Christian

Daniel Hauspurg

Donald Katt

Robert Kinnin

Representing David O'Halloran

James Quigley, Treasurer

Representing John Valk

The following ex-officio members were absent:

David Donaldson

Dennis Doyle

Kenneth Ronk

Carol Smith

The following staff members of the Ulster County Development Corporation were present:

Melinda Beuf	Interim Administrator
Linda Clark	Office Manager

Additional Attendees:

Len Cane
Robert J. Ryan, Jr.
Lorraine Salmon
Glenn Sutherland
William Spearman

Chair Ronald Marquette called the meeting to order at 11:22 a.m.

MINUTES

Motion: James Maloney, seconded by March Gallagher, moved to adopt the Minutes of the November 15, 2012 meeting. A copy of said Minutes is on file.

Vote: The motion was adopted unanimously.

FINANCIALS

No official action was taken regarding the financials for the period ending October 31, 2012. A copy of said financials is on file.

COMMENTS BY FORMER MEMBERS OF THE BOARD OF DIRECTORS

Chair Marquette welcomed former board members Len Cane, Robert J. Ryan, Jr., Lorraine Salmon, William Spearman and Glenn Sutherland. He invited individuals to share their experiences while serving and the milestones achieved by UCDC during their respective tenures.

TRANSITION OF TASKS

Chair Marquette thanked Linda Clark for her dedication and loyalty over the past thirteen years; it was duly noted and appreciated.

Chair Marquette thanked Melinda Beuf, noting that she started as an Ulster Tomorrow volunteer, hired by Lance Matteson, and then thrust into the Administrator role. He thanked her for her insight and expertise and expressed sincere appreciation for her hard work.

Chair Marquette announced that both Ms. Clark and Ms. Beuf were being retained and will start with the county in the new Offices of Business Services

Chair Marquette continued by summarizing the following:

- The need to retain the 501(c)(3)
- An organizational meeting will take place in January; at which time the Bylaws will be changed to assist in the facilitation of the move to the Office of Business Services
- UCDC will be the custodian of \$400,000 with a group of 5-7 individuals that would meet periodically to administer said funds

- Everyone is excited about how UCDC is now moving into a natural evolution and are very happy about it and believe it is a positive for Ulster County.

Ms. March Gallagher provided additional information regarding the transition:

- She was looking forward to working in the new model; which includes working with the “golden nuggets” of the UCDC staff
- Ulster Tomorrow
 - Ulster Tomorrow drives the day to day activities in many of the agencies that handle economic development ... ie the Tourism strategy – everything is complete.
 - Ulster Tomorrow has really driven what is happening today and it helps us when arguing for federal state or other assistance; it has driven what we do and we greatly appreciate it.
- Wolf-Tec and Stavo are closing today
 - She thanked Ms. Beuf for her efforts.
- Regional Council Awards
 - SP Industries, a major retention risk to Ulster County, due to the efforts of UCDC staff, high technology jobs are being saved and the county is retaining a piece of the company.
- The Office of Business Services will be taking the successes of the past and moving it into the future.

County Executive Michael Hein addressed the members of the Board of Directors. His comments included, but were not limited to:

- UCDC and the Board of Directors have done a tremendous job over a long period of time transitioning this county into a very special place.
- The Office of Business Services does not exist but for the work of so many other individuals building the foundation and allowing us to get to this place
- We have a partnership with the Legislature, UCDC and most importantly the private sector, the business owners
- Excited about the new staff of the Office of Business Services
- Moving forward with a shared services agreement with Dutchess County regarding public defenders; knocking down boundaries, both political and municipal
- It is gratifying when speaking to business owners and they say we wouldn't be here but for the efforts of his advocacy, elimination of bureaucracy, UCDC and others
- There is a need to control costs to attract businesses
- He cited the accomplishments of flow control, safety net, the nursing home, etc.
- The county exists in a whole different dynamic at this time; Ulster County has an amazing future.
- A game changing Rail Trail deal was being contemplated whereas the Ashokan Reservoir is interconnected and open for recreation and connected to the Walkway Over the Hudson and

ultimately the Dutchess County Rail Trail. This will build world class regional tourism attractions that will build businesses all along the corridor.

NEW BUSINESS

Motion: March Gallagher, seconded by Ronald Marquette, moved to continue health benefits for UCDC employees through February 28, 2013 as the county's benefits will not be available until March 1, 2013. Additionally, Linda Clark would remain on the UCDC payroll through close of business on January 4, 2013 and Melinda Beuf would remain on the UCDC payroll through close of business January 15, 2013.

Vote: The motion was adopted.

UCDC's new mailing address was announced – P.O. Box 4484, Kingston, NY 12402

No date was set for the January, 2013 Board of Director's meeting.

ADJOURNMENT

Motion: James Maloney, seconded by March Gallagher, moved to adjourn the meeting.

Vote: The motion was adopted.

The meeting was adjourned at 12:15 p.m.

Respectfully submitted,
Ronald Marquette, Chair, Board of Directors